



We are entrepreneurs at Inspirer and we've also worked with thousands of entrepreneurs. Entrepreneurship has become the latest craze and it seems like the larger majority of the population wants to start a startup. Before you take the plunge, use this document to understand the traits of successful entrepreneurs to understand if you possess these traits.

If you do find that this document is perfectly describing you, than great! You have a higher chance of success and entrepreneurship may be the best path for you to take.

If you find that this document does not describe you, we recommend you examine your desires a bit more before jumping in. Entrepreneurship is one of the most challenging journeys a person can take in their life. It can be the most rewarding but at what cost? If it's not something that you can develop an immense passion for, it could end up causing more damage than good.

We hope you find value in this tool. If you have any questions feel free to email us directly at info@inspirer.com

If you'd like to receive more tools and information to help your business, sign-up for our newsletter: <https://inspirer.com/joininspirer>



- Accountable** Professional entrepreneurs take responsibility for their actions and preparation.
- Adaptable** Professional entrepreneurs are able to handle new situations/information quickly.
- Adverse** Professional entrepreneurs shake off mistakes and bounce back to peak performance quickly.
- Aggressive** Professional entrepreneurs make first moves on their own.
- Ambitious** Professional entrepreneurs always strive to reach greater heights.
- Articulate** Professional entrepreneurs can express their ideas effectively to others.
- Attention to Detail** Professional entrepreneurs know the little things matter.
- Believer** Professional entrepreneurs are true believers that their ideas can be achieved.
- Character** Professional entrepreneurs strive to think, feel, and behave exceptionally.
- Coachable** Professional entrepreneurs accept constructive criticism and work to incorporate others ideas into their own.
- Cognitive** Professional entrepreneurs are able to listen, retain, and respond.
- Committed** Professional entrepreneurs put hard work, time and energy into their ideas.
- Compassionate** Professional entrepreneurs know it's not all about them and make themselves available to others during hard times.
- Competitive** Professional entrepreneurs want to be the best and beat their competitors.
- Composed** Professional entrepreneurs maintain a calmness of mind, bearing, and appearance because negative emotions can ruin an idea in a matter of seconds.
- Confident** Professional entrepreneurs believe in who they are, what their role is, and their ability to execute that role.
- Courageous** Professional entrepreneurs act on their ideas despite danger or disapproval.
- Creative** Professional entrepreneurs have the ability to create original ideas.
- Determined** Professional entrepreneurs never give up, no matter how hard it gets.
- Devoted** Professional entrepreneurs are very loyal to their ideas, coworkers, and company.
- Diligent** Professional entrepreneurs work consistently, carefully and persistently.
- Disciplined** Professional entrepreneurs have strong willpower and use discipline as a substitute for motivation when things get hard.
 - Driven** Professional entrepreneurs have the energy to set and keep themselves and their ideas in motion for the achievement of a goal.
- Eloquent** Professional entrepreneurs can clearly, fluently and persuasively speak and write about their ideas.
- Energy** Professional entrepreneurs possess a unique attitude and intensity and never slow down.
- Enthusied** Professional entrepreneurs feel an intense and eager enjoyment for their ideas.
- Ethical** Professional entrepreneurs know the difference between right and wrong and will choose right, even it costs them everything.
- Focused** Professional entrepreneurs possess the ability to get into, and stay in, the zone and block out all distractions.
 - Gritty** Professional entrepreneurs have courage, resolve, perseverance, and passion for long-term goals.
- Honest** Professional entrepreneurs are sincere and free of deceit.
- Honorable** Professional entrepreneurs have a high respect for their profession and themselves.
- Humble** Professional entrepreneurs have the capacity to be modest and humble.



- Imaginative** Professional entrepreneurs make knowledge applicable in solving problems by forming new images and sensations in the mind.
- Impactful** Professional entrepreneurs strive to make their ideas have a strong effect on the world.
- Independent** Professional entrepreneurs do not depend on others for their livelihood and subsistence, they are free from outside control.
- Initiative** Professional entrepreneurs are the first to take action in a particular situation, even if it means acting alone.
- Inquisitive** Professional entrepreneurs are curious and inquiring.
- Integrity** Professional entrepreneurs are consistent in their values even when no one is watching.
- Knowledgeable** Professional entrepreneurs are constantly looking for ways to improve their abilities.
- Leadership** Professional entrepreneurs motivate their teammates to find a way to succeed regardless of the circumstances.
- Mature** Professional entrepreneurs have control over their emotions.
- Organized** Professional entrepreneurs have clearly defined goals and purpose.
- Passionate** Professional entrepreneurs have intense desire and enthusiasm.
- Patient** Professional entrepreneurs endure in the face of delay.
- Persistent** Professional entrepreneurs stay on task and ignore distractions.
- Pride** Professional entrepreneurs draw strength from who they are, whom they are representing, and where they came from.
- Prioritization** Professional entrepreneurs determine the order for dealing with tasks according to their relative importance.
- Punctual** Professional entrepreneurs value others time and show up to every meeting early to ensure that they never end up late, no matter the circumstance.
- Resourceful** Professional entrepreneurs have the ability to find quick and clever ways to overcome difficulties.
- Respectful** Professional entrepreneurs admire others as a result of their abilities, qualities, and achievements.
- Responsible** Professional entrepreneurs accept being the primary cause of something and so able to be blamed or credited for it.
- Self-Confident** Professional entrepreneurs possess a feeling of trust in their abilities, qualities, and judgment.
- Self-Control** Professional entrepreneurs handle tough and emotionally charged situations with poise and grace.
- Suffering** Professional entrepreneurs have a high tolerance for pain, whether it is physical, mental, emotional or spiritual.
- Tenacious** Professional entrepreneurs continue in a course of action even in the face of difficulty or with little or no prospect of success.
- Thoughtful** Professional entrepreneurs show consideration for the needs of other people and careful consideration and attention to their ideas.
- Tough** Professional entrepreneurs able to protect their own interests and maintain their own opinions without being intimidated by opposition.
- Trustworthy** Professional entrepreneurs demonstrate every day to others that they are reliable, good, honest, and effective.
- Versatile** Professional entrepreneurs able to adapt.
- Work Ethic** Professional entrepreneurs are self-driven to get better each day.